


Ingenia Lifestyle

Chambers Pines



INGENIA COMMUNITIES GROUP
VIRTUAL INVESTOR BRIEFING

Introduction

Introduction

Simon Owen

Ingenia Holidays Update

Matthew Young

General Q&A

Residential Markets

- Kate Melrose
- Eliza Owen
- Craig Maidment

Residential Q&A

Close

Simon Owen



Simon Owen
CEO & Managing Director
Ingenia Communities



Matthew Young
GM Tourism
Ingenia Communities



Eliza Owen
Head of Residential Research
CoreLogic



Kate Melrose
GM Project Sales
Ingenia Communities

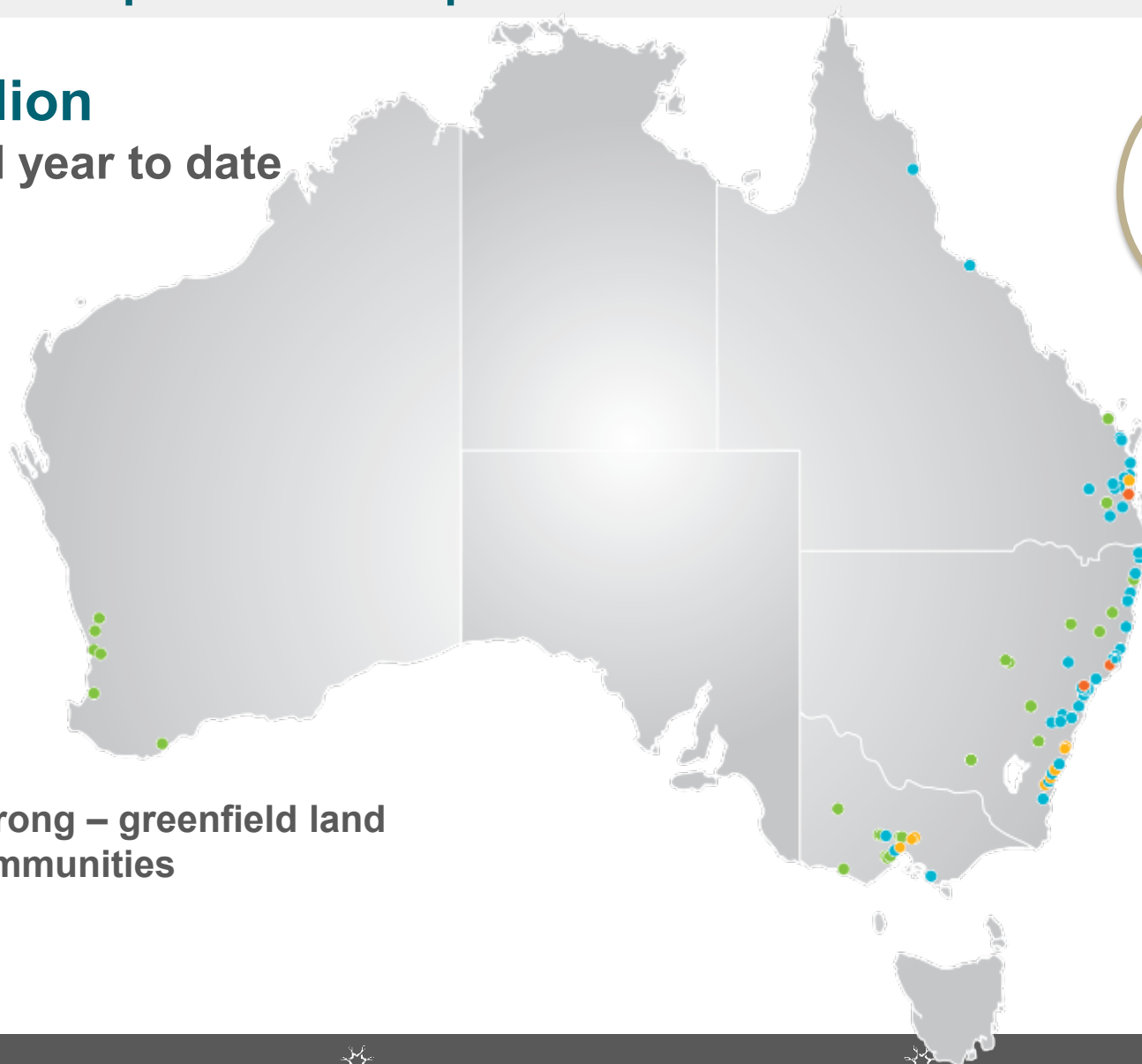


Craig Maidment
Managing Director
Ezi Build Group & QMR
Constructions

Portfolio overview

Continuing to grow operations and portfolio scale

Over **\$170 million**
assets acquired year to date



80
Communities

\$1.3B
Property Portfolio

Pipeline remains strong – greenfield land
and established communities

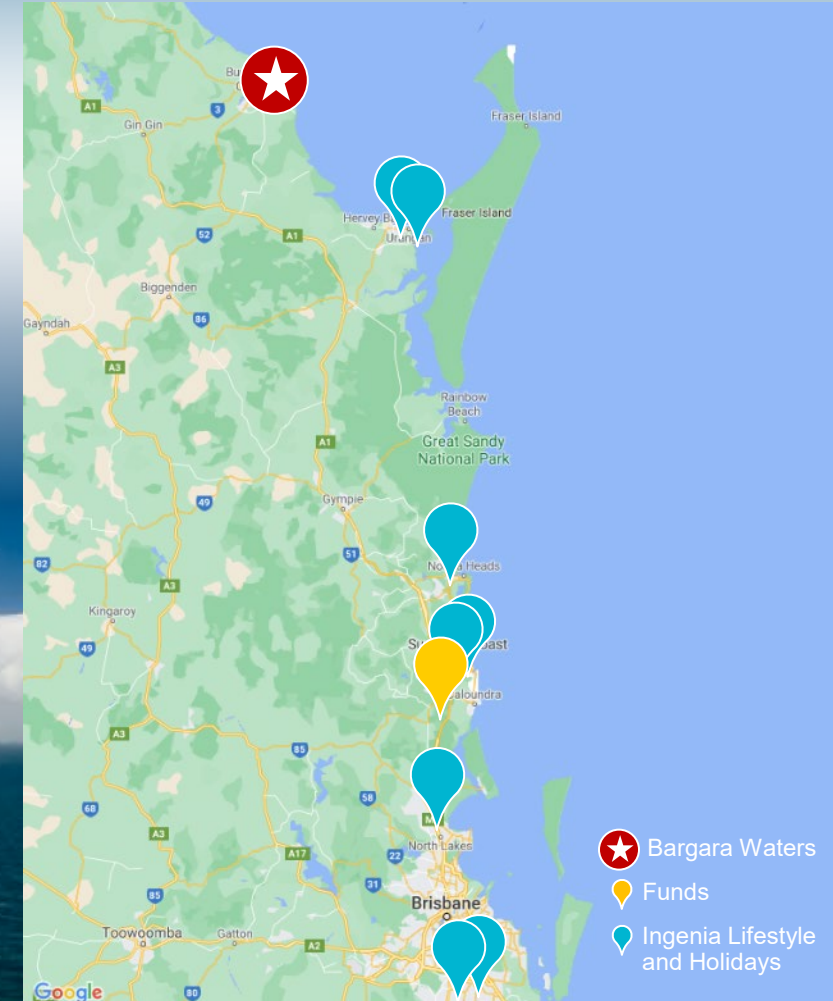
- 42** Lifestyle and Holiday Communities
- 26** Ingenia Gardens Communities
- 9** Funds
- 3** Joint Venture (greenfield)

Expanding presence in Queensland

Greenfield site at Bargara expands balance sheet pipeline

Bargara Waters Lifestyle Resort

- Extends presence on Queensland coast
- Ingenia Lifestyle Hervey Bay is located approximately 1.5 hours away
- Bargara is a popular tourist town which is well serviced by amenities and has benefitted from substantial investment
- Both Bundaberg and Bargara are popular with retirees and the development is anticipated to appeal to locals and downsizers from city locations seeking a sea change
 - Median house in Bargara was \$400,000 in FY20



Bargara Beach, QLD

Expanding presence in Queensland

Greenfield site at Bargara expands balance sheet pipeline

Bargara Waters Lifestyle Resort

- Attractive 16.2 hectare ocean front greenfield site with approval for a 344 home land lease community and associated community facilities
- The development will be undertaken on Ingenia's balance sheet, boosting the Group's fully owned development pipeline

Works are anticipated to commence in FY22, with first settlements targeted for FY23



Expanding presence in Queensland

Premium lifestyle community on Sunshine Coast acquired March 2021

Nature's Edge, Buderim, Queensland

- Unique, premium community located on the Sunshine Coast, one hour north of Brisbane
- Newly developed community with 181 homes, facilities in place and a further 68 approved development sites
- Mature adjoining community, The Village Forest Glen, of 51 homes
- Development site includes 21 quality tourist cabins which will be deployed elsewhere across the Group



Quality, architect designed homes, manicured gardens and premium facilities at Nature's Edge

Expanding presence in Queensland

Holiday and rental community in Townsville acquired March 2021

BIG4 Townsville Woodlands, Townsville, Queensland

- Mixed-use resort located in Townsville, along popular drive route to Cairns with a high portion of local and interstate guests
- Well presented resort, with a mix of holiday accommodation, long-term rentals and attractive facilities
 - Long-term rentals provide stable rental stream
- Ability to enhance returns through the addition of five new tourism cabins (approvals in place), refurbishment of existing cabin stock and integration into Ingenia platform
- Ingoing yield >8% with significant upside identified
- Adds 103 cabins/sites plus 55 long-term rentals



Family friendly facilities at BIG4 Townsville Woodlands Holiday Park

Ingenia Holidays




Ingenia Holidays
SOLDIERS POINT

Matt Young

General Manager Tourism



Matt joined Ingenia in March 2021 and is responsible for all Ingenia Holidays communities and food and beverage operations.

Matt brings 25 years' experience in national and international tourism working with global hotel brands to the role with responsibility for operating hotels and resorts as well as hotel development projects. Prior roles include Vice President QLD and NT at Accor and a variety of leadership positions with InterContinental Hotels Group.

Matt has extensive knowledge of the tourism industry and expertise working with global brands managing large teams to deliver on strategy and business outcomes.

Acquisition of unique portfolio of holiday parks to complete July 2021

Attractive assets delivering immediate accretion

Portfolio of five leasehold holiday parks located in key markets

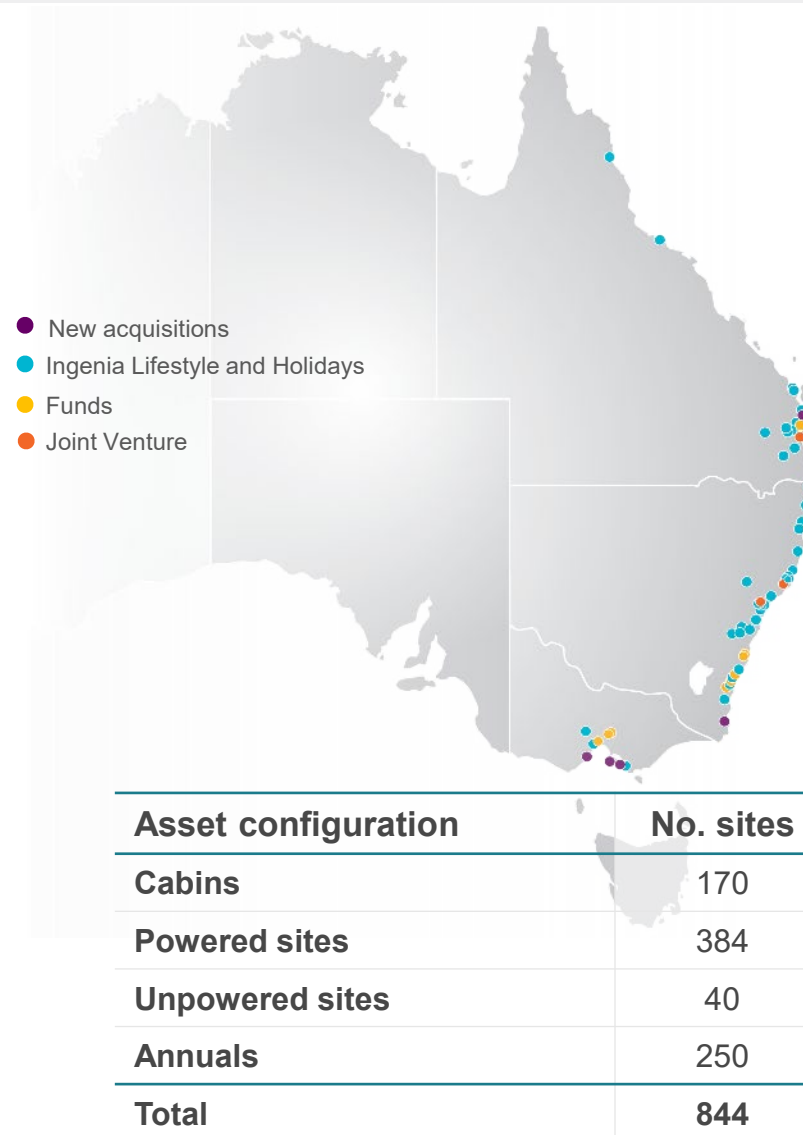
- Three parks in Victoria, complementing BIG4 Inverloch and providing immediate scale
- Two parks within existing east coast clusters, providing additional scale and efficiencies in target markets

Mix of stable cashflows and holiday revenue supporting attractive yield

- Ingoing yield of over 10%
- Potential upside through identified asset management strategies

Adds 844 income producing sites to holidays business, increasing holidays portfolio by over 20%

- Annual and permanent sites provide circa 30% of revenue
- Strong market conditions for domestic travel and revenue management expected to enhance tourism returns
- One of the largest networks of holiday parks on the East Coast



Merry Beach Caravan Park expands NSW South Coast presence

Acquisition scheduled to complete 4 May 2021

- Adds 540 income producing sites through an established park with identified upside
- Located in a prime beachfront location on over 13 hectares of perpetual leasehold and licensed land
- Includes over 350 annuals providing a stable revenue base
- The park enjoys easy access to the beach and the Murramarang National Park
- Opportunities to enhance performance include remixing the accommodation offer and selected investment to upgrade facilities



Quality portfolio with expanding east coast presence

Recent acquisitions enhance footprint and leverage established platform

>1,100
Cabins

>2,500
Sites

>1.1m
Room nights

>1,300
Annuals



Prime holiday locations

Ingenia is a leading owner and operator of a growing number of holiday communities.

QUEENSLAND

- ★ 1. Cairns Coconut
- ★ 2. Townsville
- 3. Hervey Bay
- 4. Noosa
- 5. New Acquisition
- ★ 6. Rivershore
- 7. Landsborough

PORT STEPHENS

- ★ 13. Soldiers Point
- ★ 14. Middle Rock
- ★ 15. One Mile Beach

NEWCASTLE & HUNTER

- 16. Hunter Valley
- 17. Lake Macquarie

NORTH COAST

- 8. Kingscliff
- 9. Byron Bay

OUTER SYDNEY

- ◆ 18. Sydney Hills
- 19. Avina
- ◆ 20. Nepean River

MID NORTH COAST

- ★ 10. White Albatross
- 11. South West Rocks
- ★ 12. Bonny Hills

SOUTH COAST

- 21. Shoalhaven Heads
- ★ 22. Lake Conjola
- 23. Wairo Beach
- 24. Merry Beach
- 25. Tomakin
- 26. Broulee
- 27. Moruya
- 28. Ocean Lake
- 29. New Acquisition

VICTORIA

- 30. New Acquisition
- 31. New Acquisition
- ★ 32. Inverloch
- 32. Inverloch Foreshore
- 33. New Acquisition

On completion of announced acquisitions the portfolio will consist of 33 holiday parks along Australia's East Coast, from Victoria to Cairns

Outlook for domestic travel is positive

‘Holidaying at home’ has driven growth in demand

Market conditions for caravanning and camping remain buoyant

- Market demonstrating resilience post COVID
 - Adjusting to ‘lock downs’; providing flexible terms’
- Growing awareness supporting future demand
 - Recent NSW Caravan and Camping Supershow had unprecedented attendance – up 15% on 2019 at over 60,000 people
 - Strong interest from ‘grey nomads’
- Ingenia adapting model to cater to diverse guests and needs
- Focus on converting first time guests to repeat customers
 - Addressing challenges for first time visitors
 - Contactless check in
 - Pre arrival communications



Booking.com

★★★★★

Property: Ingenia Holidays Avina
Posted: October 11, 2020

Revinator

★★★★★

REVINATOR
This review was published from Revinator Surveys.
View the Survey.

Property: Ingenia Holidays Broulee
Posted: October 30, 2020

Our families first time here at we loved it recommend it

Kerri-ann, Australia (10/11/20)
Good: Everything

We will be back!

mtOct2020 (10/29/20)

Fantastic park - staff simply amazing! Facilities clean and well maintained - pool a great size! Easy beach access and smooth check in. Friendly family atmosphere and very knowledgeable about the local area. Kids and I had a fantastic stay! Thank you so much.

Ingenia Holidays business has rebounded strongly

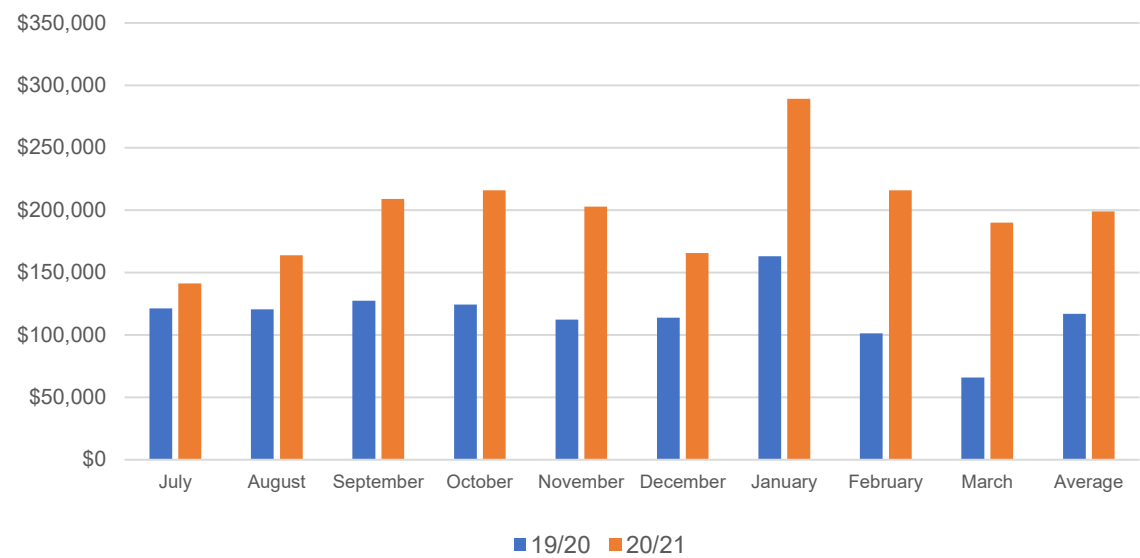
Year to date the portfolio has delivered strong growth across key metrics

- Year to date revenue to end March up circa 20% on prior corresponding period (based on like for like portfolio)
 - Occupancy at 60% (up 5% on prior year like for like)
 - REVPAR of \$57 up 18% and REVPOR of \$95 up 12% – like for like
- Opening of intrastate borders strengthened demand with average daily booking revenue increasing
 - Daily bookings have continued to grow

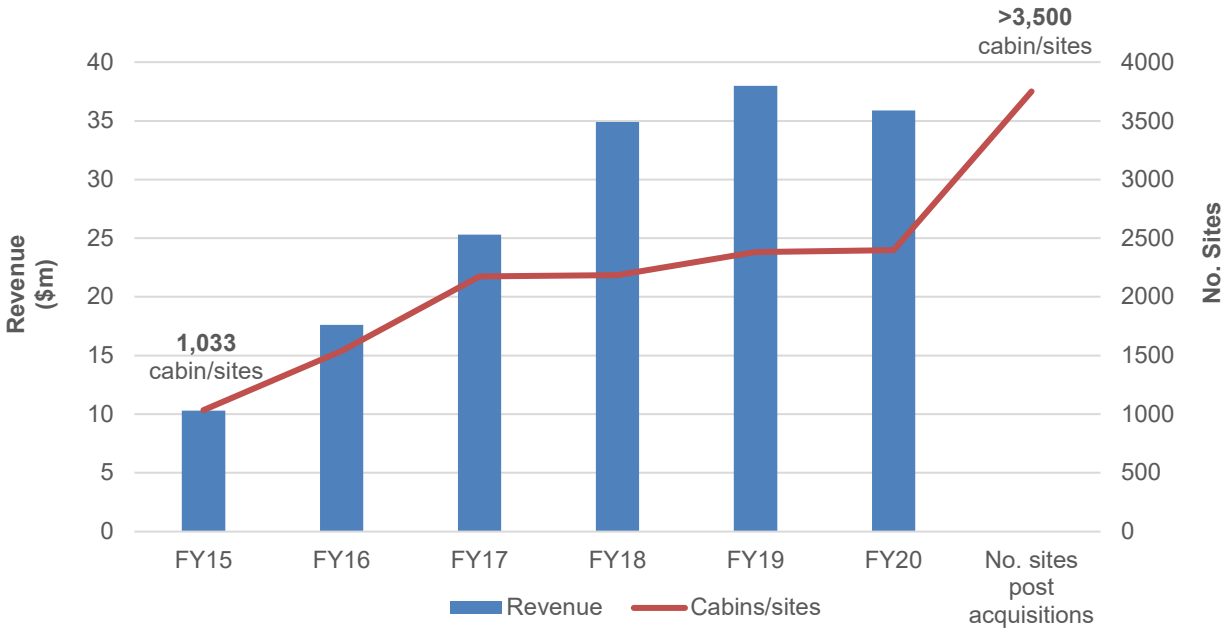
- Acquisition strategy has increased exposure to recovering market and upside as restrictions have eased
 - Portfolio now providing over 1.1 million room nights per annum

Expect revenue growth and margin expansion for FY21 supported by strong holdings through to June and increased portfolio scale

Average Per Day Booking Revenue



Increasing scale supporting revenue growth



Recent trends and performance

Digital presence supporting growth – key assets performing well

- Driving significant growth in traffic through ingeniaholidays.com.au
 - Online bookings up materially – more than 47% of bookings via website YTD March 2021
 - Lower use of Online Travel Agents (OTAs), providing cost savings and greater engagement
- Expect improved trading outside traditional 'peak'
- Parks within drive distance of cities continuing to exhibit strongest demand as customers travel closer to home and take shorter breaks
 - Weekends remain strong
 - Opening of borders and domestic airline capacity benefitting Cairns Coconut leading into peak winter trading period
 - Sydney parks servicing CBD mid-week demand and sporting groups showing signs of recovery (represent only 5% of portfolio 'room nights')

Snapshot – Ingenia Holidays Cairns Coconut

- Availability of domestic travel improving accessibility
- Strong bookings in place for peak winter trading periods - local 'drive' market and interstate guests
- Winter bookings ahead of 2019
- Evolving in park offer with addition of new playground and lagoon bar
- Expect strong winter trading



New playground planned for Cairns Coconut

Current initiatives

Capitalising on increased demand

Evolving guest experience and product to respond to emerging needs

- Increasing capacity and evolving accommodation offer
 - Addition of new cabins at supply constrained parks (60+ planned FY22)
 - Refining cabin design in response to guest feedback
- Selectively investing in new facilities and in park amenities



Current Initiatives

Capitalising on increased demand

Evolving guest experience and product to respond to emerging needs

- New website with increased functionality – plan your itinerary through our parks
- Digital marketing to 225,000+ database
- Broadening customer base
 - Increasing presence in broader tourism market
 - Partnership with South Sydney 'Rabbitohs' rugby league team



GET SHUCKED ALONG THE SAPPHIRE COAST

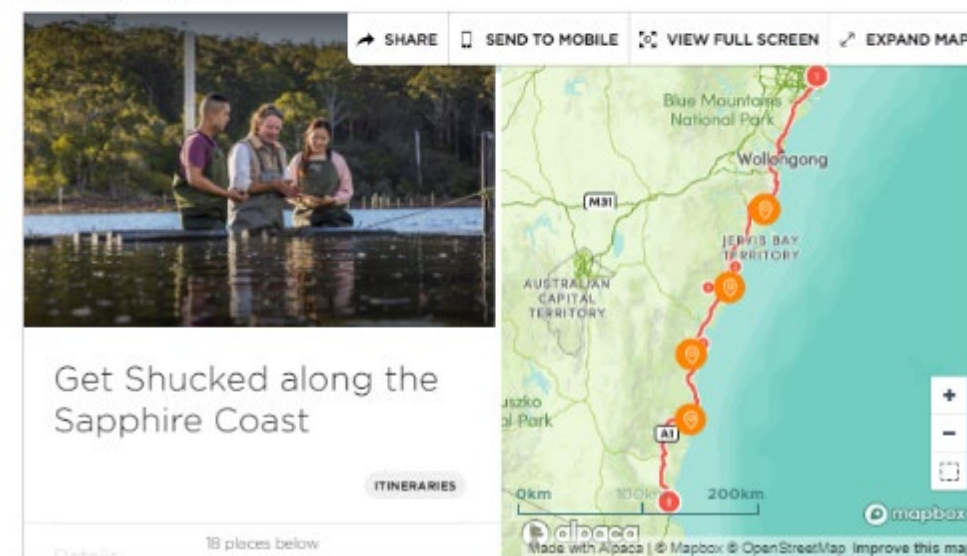
17 November, 2020

If you've ever ordered oysters from one of Sydney's top restaurants – think Bennelong, Rockpool or Quay – there's a good chance it was a Sydney rock oyster.

Grown along a 1,500-kilometre section of New South Wales and Victorian coastline aka the Sapphire Coast, there's plenty of opportunities to sample these delicious morsels fresh from the farm, just a few hours south of Sydney's CBD.

Forget the Sydney Harbour views and put this Sapphire Coast road trip on your agenda to sample award-winning oysters a stone's throw from where they were farmed.

Get ready to shuck, sip and slurp your way through your next long weekend road trip with this guide to the Sapphire Coast.



Questions




Ingenia Holidays
INVERLOCH

Residential Markets



Kate Melrose

General Manager Project Sales



Kate joined Ingenia in August 2014 and is responsible for sales across the Group's Ingenia Lifestyle development projects.

Kate brings over 20 year's property experience to the role. Kate spent 14 years at Lend Lease in a range of roles including Global Strategic Marketing Manager, Development Manager, Project Director - Strategy and roles focused on product innovation and sales management.

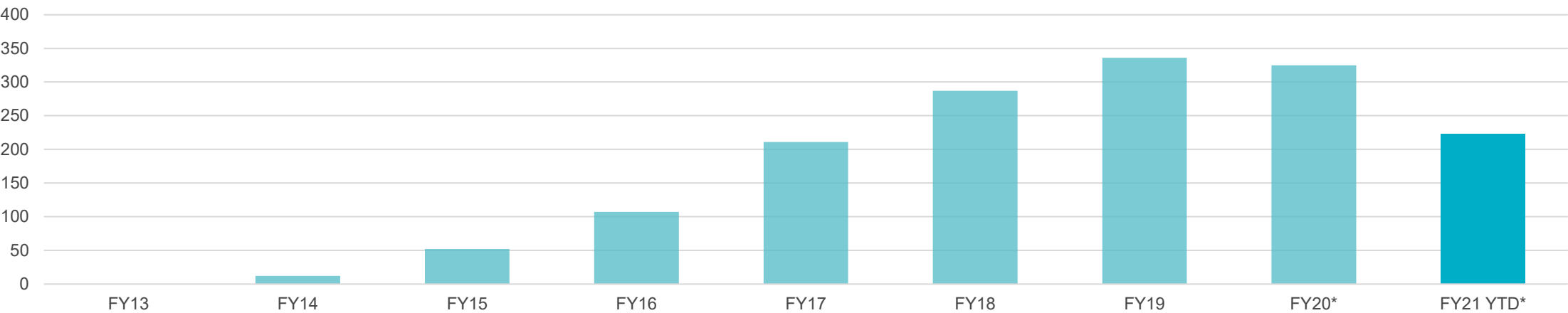
Kate has been at the leading edge of innovation in the retirement and integrated Aged care sector leading design and sales at Mark Moran Vacluse and Greengate and is passionately committed to "providing better Retirement solutions".

Kate holds a Bachelor of Business (Land Economics), a Certificate in Corporate Real Estate and is a graduate of the Institute of Company Directors.

Post COVID sales rebound supported by market conditions

- Growing sales enquiry and increasing settlements
 - February a record month for sales
 - Settled 223 homes to 31 March 2021 (Ingenia and JV)
 - Additional 324 deposits and contracts in place at 31 March 2021
- Average above ground per home development profit remains stable
- Despite impact on sales and settlements timing due to COVID, mid-term settlements outlook remains positive
- Demand underpinned by longer term demographic trends and more recent catalysts
 - Ageing population and low penetration rate
 - Increasing market awareness
 - Attractiveness of community living post COVID isolation
 - Attractiveness of regional and coastal markets

New Home Settlements

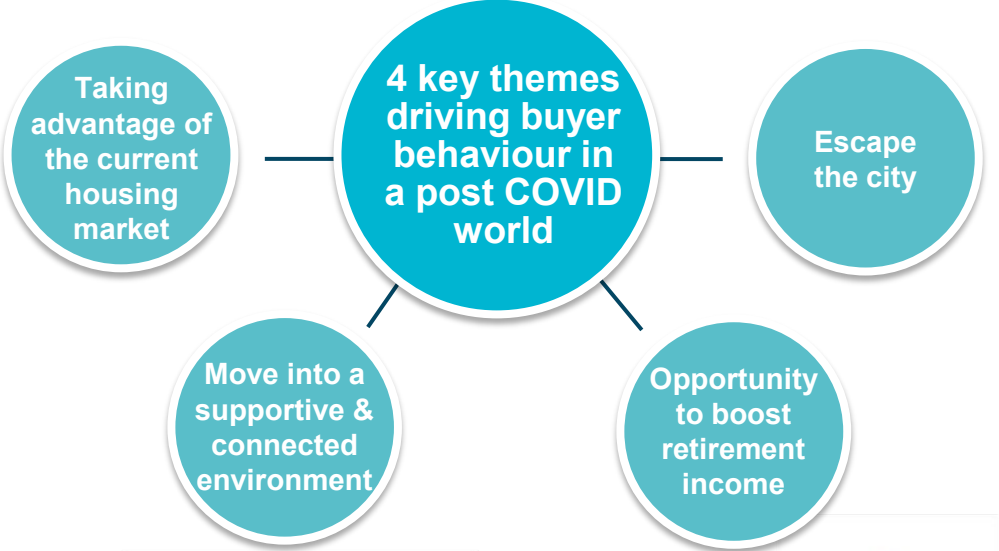


* Includes Joint Venture Settlements. FY21 YTD to 31 March 2021.

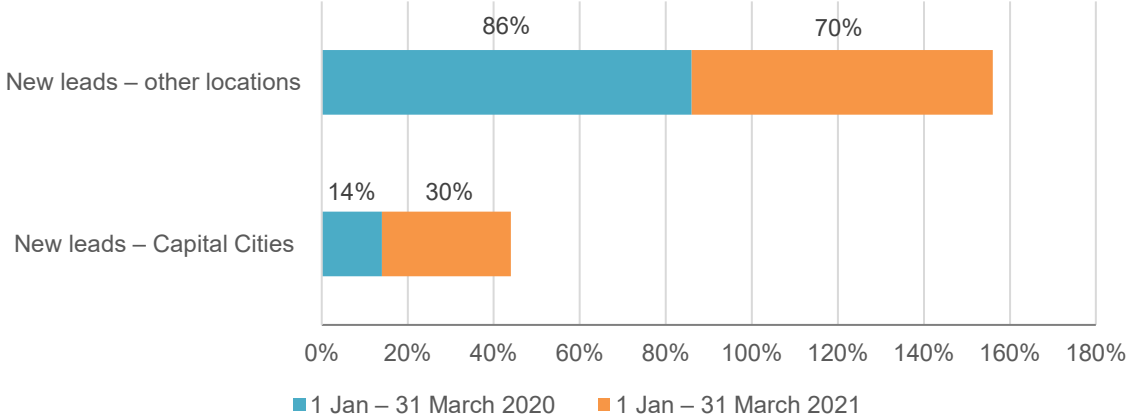
Growing customer awareness of the sector

Increasing consumer demand for community living post COVID

- Demand for sea and tree change locations from capital city markets
- Increased capacity to pay
- A more educated buyer emerging
- Growing awareness of the sector
- Appeal to pensioners and self-funded retirees
- Increasing price diversity to meet market demand



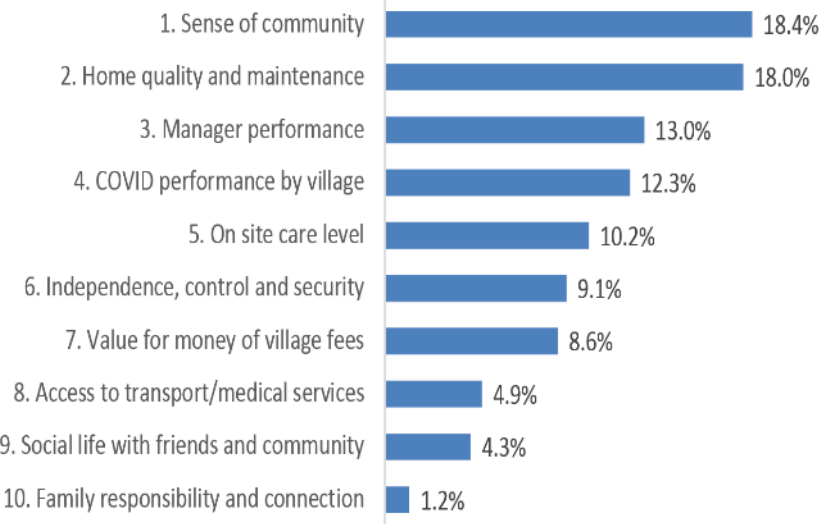
Emerging Lead enquiry from Capital Cities



Ingenia performing strongly in light of customer insight from industry research

Industry research post-COVID confirmed there are **10 Key factors that drive customer satisfaction and advocacy**

Drivers of Differences in Satisfaction
– Relative Importance Overall



The result of research into 4,500 surveys of retirement and lifestyle living residents; 2,270 prospective residents and 40 in depth interviews.

THE DCM | **NATIONAL RESIDENT SURVEY**
2020 | **Summary Report**



The pillars that underpin Ingenia’s strong value proposition

COVID has driven an increased priority on ageing support, location and a safe environment when choosing a community.

Post covid, as more Baby Boomers look to downsize, home design, upkeep and maintaining an active social life will come into greater focus for new prospects.

Source: page14 DCM National Resident Survey Report

First greenfield project established new benchmarks – now sold out

- 270 homes SOLD OUT
- Launch record
- Strong price escalation
- Platinum Home innovation
- First solar installation
- Established new benchmark for lifestyle living

latitude one

Winner

**National Marketing Excellence Award 2018
Retirement Living Awards**



Affordable lifestyle & sea-change proposition drives sales volumes at Hervey Bay



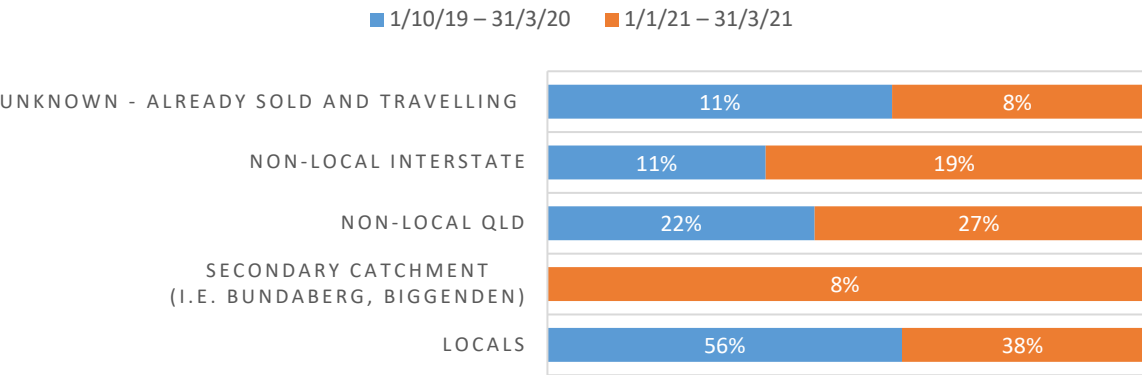
Ingenia Lifestyle Hervey Bay

Sea change lifestyle and affordability

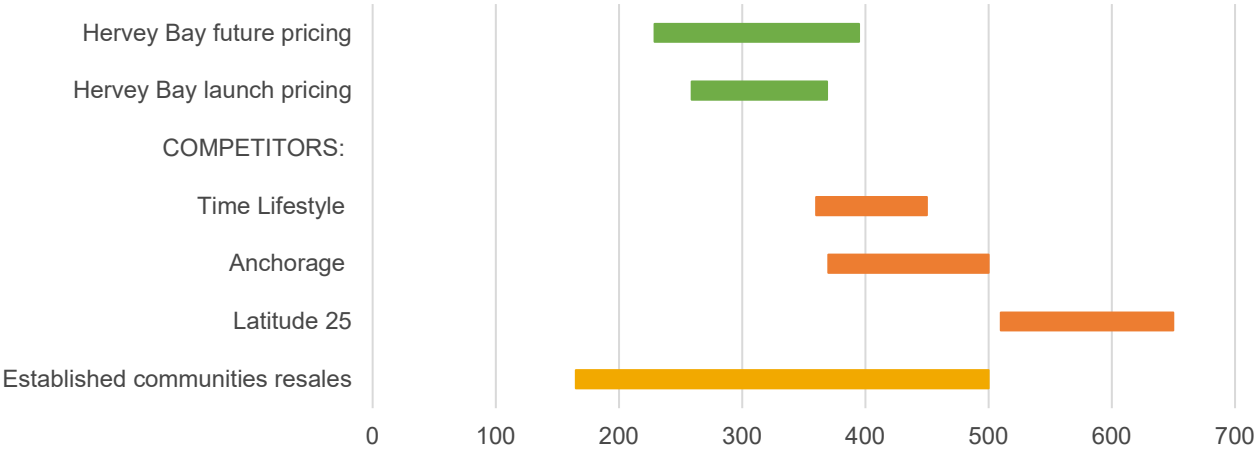
- Project pre-launch early 2019
- First homes settled December 2019
- 100+ residents now in place
- Current deposits and contracts are exceeding expectations
 - Settlements outperforming
- Clubhouse nearing completion – early FY22
 - Will further stimulate sales volume and price and rent uplift opportunities
- Launch price - \$259,000 to \$369,000
- Further increased diversity of product mix at top and bottom end of the price band to increase sales velocity
- Future price - <\$239,000 to \$385,000+



Location origin change pre and post covid



Hervey Bay Launch and Current Pricing v. competitors (New Home Sales) GST Inclusive



Eliza Owen

Head of Residential Research Australia, CoreLogic



Eliza Owen is the Head of Residential Research Australia.

Eliza has a wealth of experience in property data analysis and reporting. She worked as an economist at Residex, a research analyst at Domain Group and previously as the commercial real estate and construction analyst at CoreLogic.

She specialises in descriptive and inferential data analysis, data visualisation and framing data trends with broader economic concepts.

Alongside her career in property data and research, Eliza is passionate about explaining economic concepts to broader audiences. She unpacked housing affordability on the TEDX stage, and has been a regular commentator for The Sydney Morning Herald, The Age, the ABC and commercial radio and television.

Eliza is also a popular keynote speaker, having presented to thousands in real estate, construction, banking and finance and property development, as well as consumer audiences.



CoreLogic

CoreLogic Australia is a wholly owned subsidiary of CoreLogic (NYSE: CLGX), which is the largest property data and analytics company in the world.

CoreLogic provides property information, analytics and services across Australia, New Zealand and Asia, and recently expanded its service offering through the purchase of project activity and building cost information provider Cordell. With Australia's most comprehensive property databases, the company's combined data offering is derived from public, contributory and proprietary sources and includes over 4.4 billion decision points spanning over three decades of collection, providing detailed coverage of property and other encumbrances such as tenancy, location, hazard risk and related performance information.

With over 20,000 customers and 150,000 end users, CoreLogic is the leading provider of property data, analytics and related services to consumers, investors, real estate, mortgage, finance, banking, building services, insurance, developers, wealth management and government. CoreLogic delivers value to clients through unique data, analytics, workflow technology, advisory and geo spatial services. Clients rely on CoreLogic to help identify and manage growth opportunities, improve performance and mitigate risk.

CoreLogic employs over 650 people across Australia and in New Zealand.
For more information call **1300 734 318** or visit www.corelogic.com.au






Housing Market Update

Ingenia Communities

May 2021




Residential Real Estate Underpins Australia's Wealth




RESIDENTIAL REAL ESTATE
\$8.1 Trillion



AUSTRALIAN SUPERANNUATION
\$3.0 Trillion



AUSTRALIAN LISTED STOCKS
\$2.5 Trillion



COMMERCIAL REAL ESTATE
\$964 Billion

Data as at May 2021.



10.6 million
Number of dwellings

\$1.9 trillion
Outstanding mortgage debt

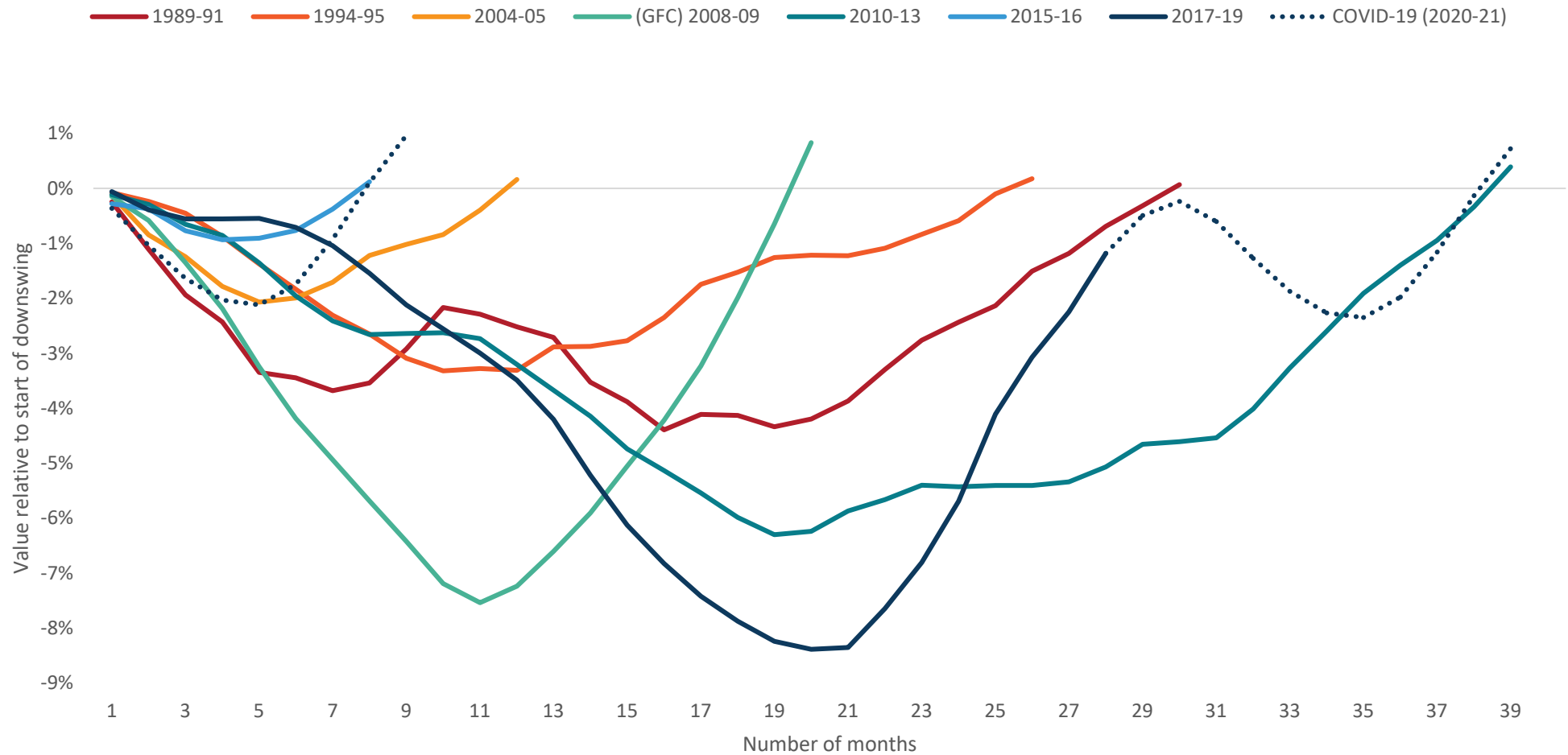
53.0%
Household wealth held in housing

503,691
Total sales p.a.

\$331 billion
Gross value of sales p.a.

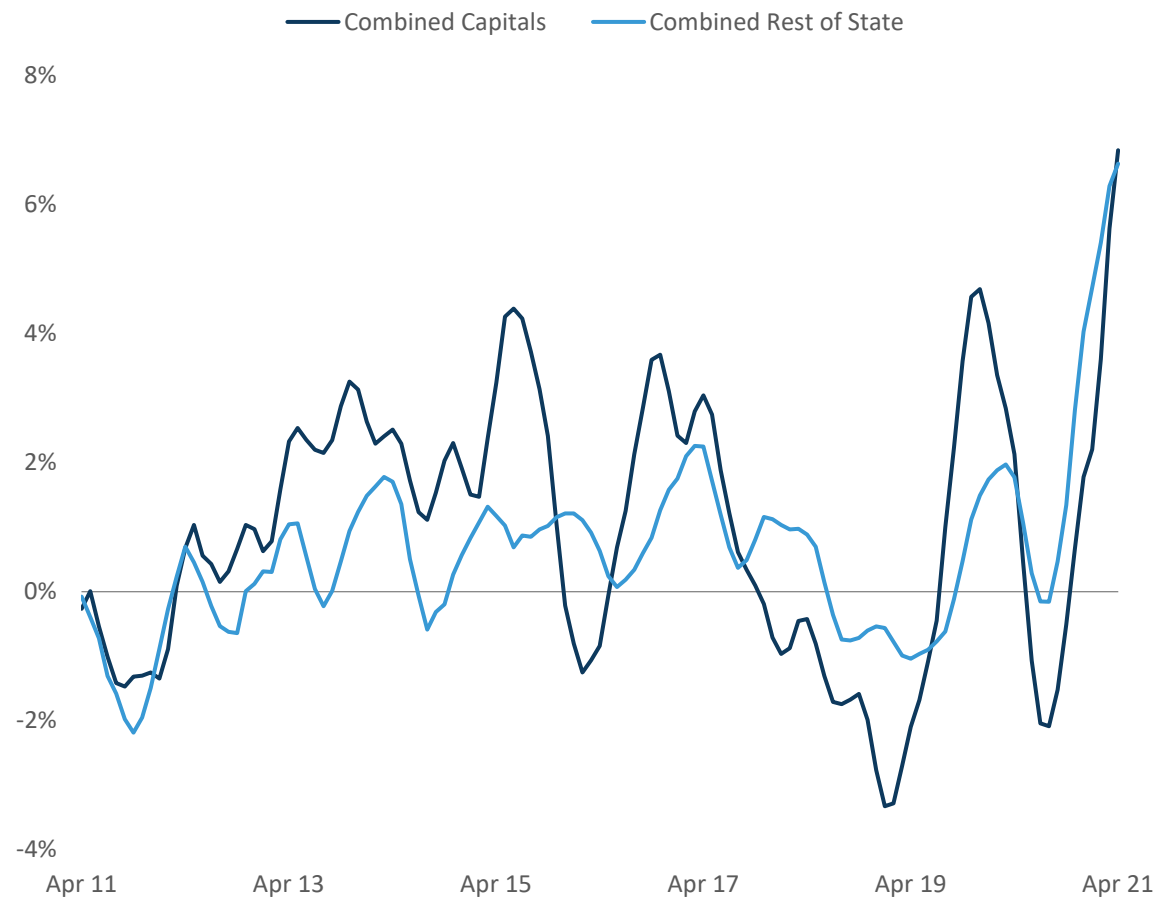
The COVID-induced dip became one of the smallest property market downturns in the past 30 years

Months and value change from previous record high - dwellings, national

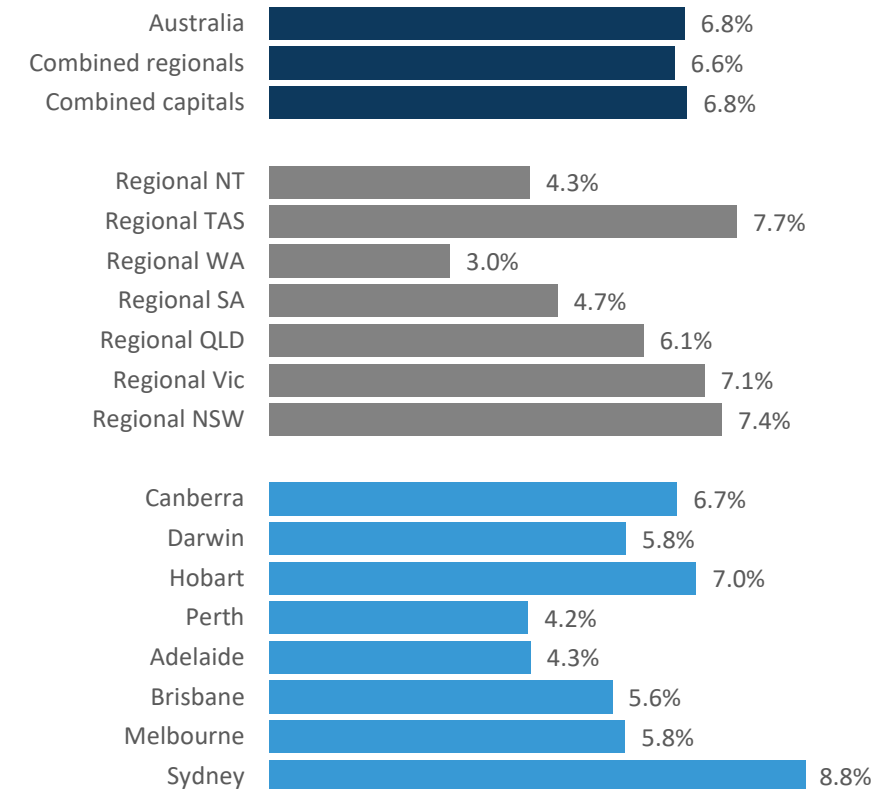


In the three months to April, national home values rose 6.8%, which is the highest quarterly dwelling growth rate since December 1988

Rolling quarterly change in dwelling values

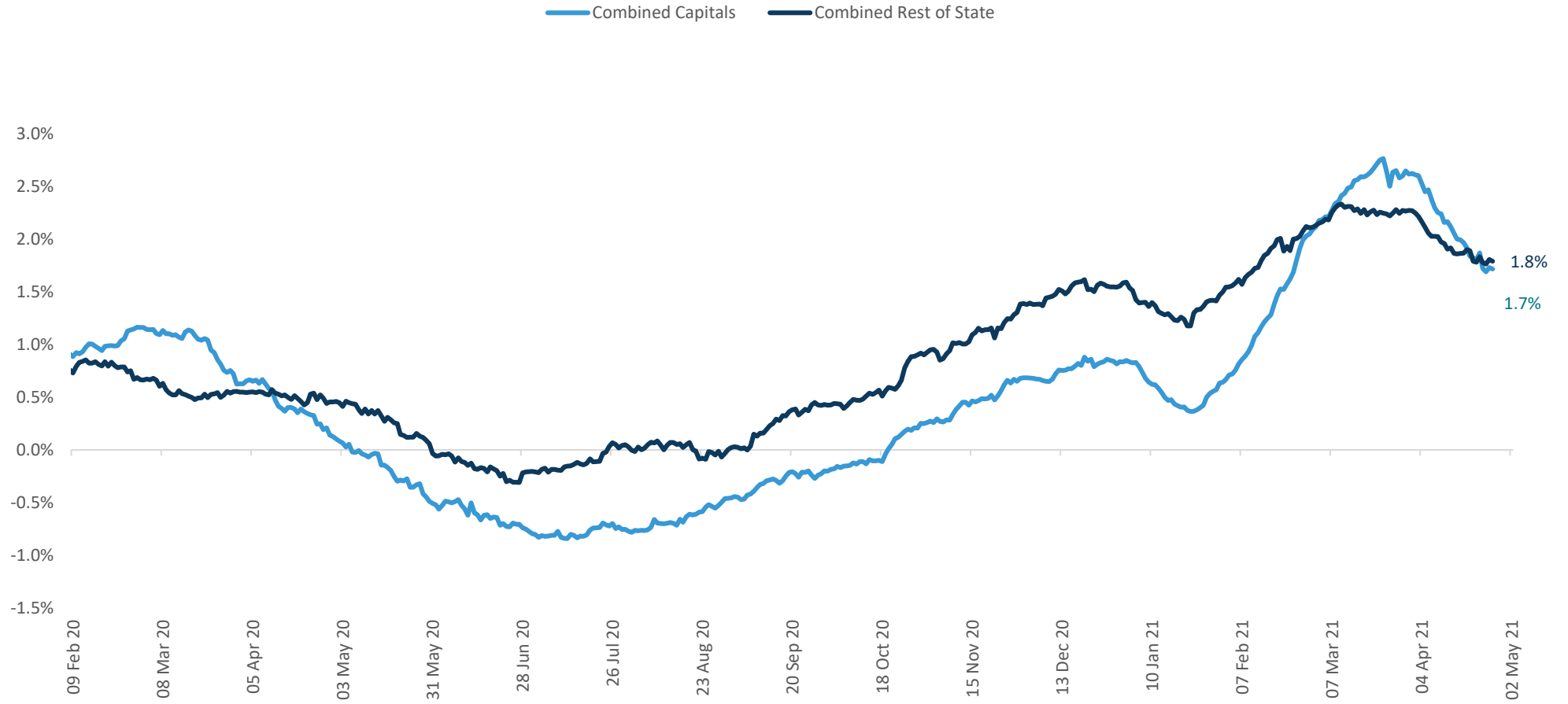


Change in dwelling values, three months to April 2021



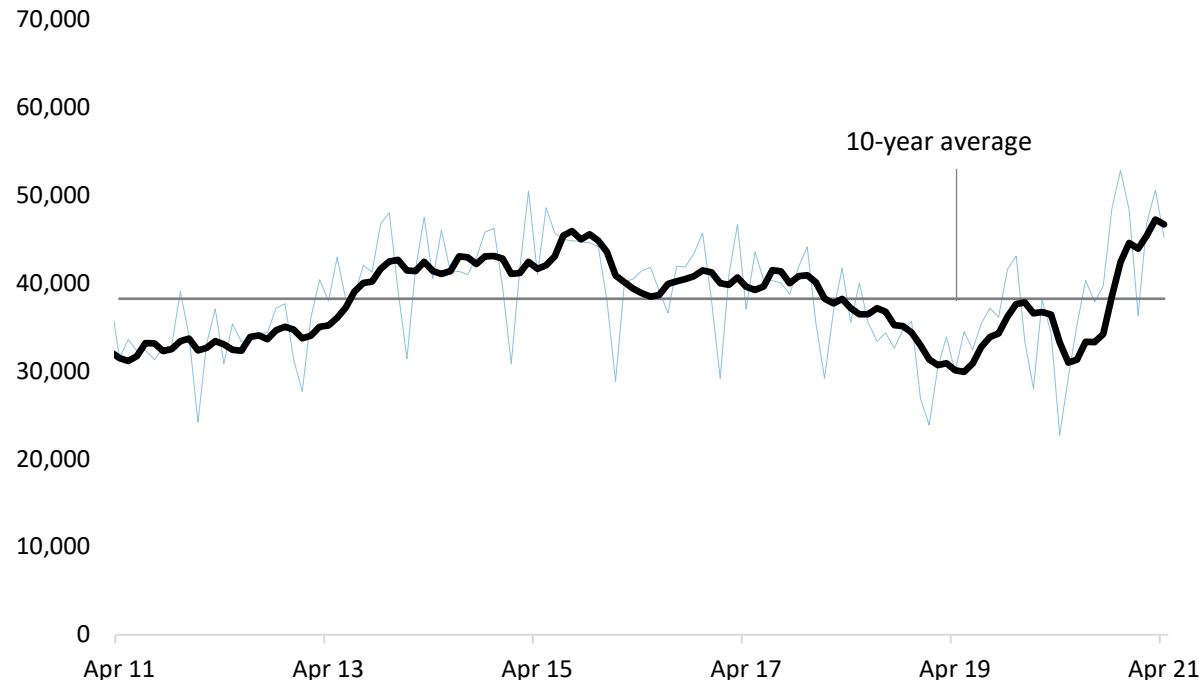
The rolling 28-day growth rate shows dwelling value increases may have peaked through the month of March

Rolling 28-day growth rate in CoreLogic Home Value Indices



CoreLogic estimates sales volumes increased 22.6% nationally over the twelve months to April

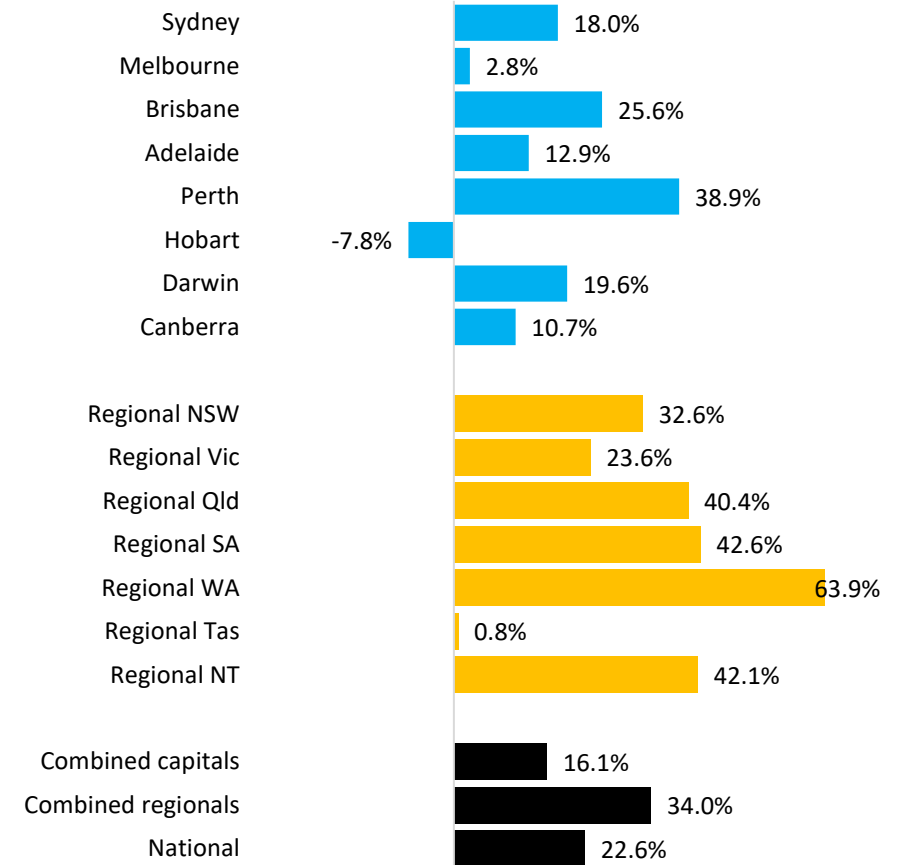
Monthly sales with six month moving average, National



Note: recent months of sales volumes are modelled estimates, and are subject to revision

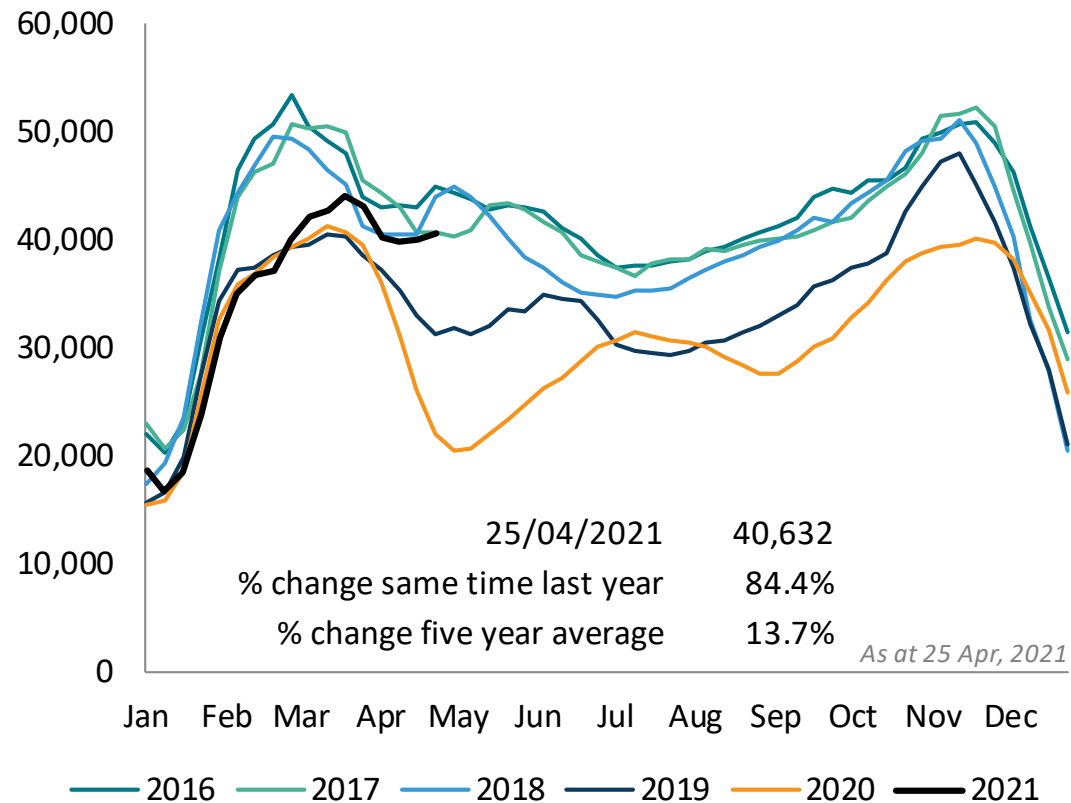
© 2021 CoreLogic, Inc. All Rights Reserved.

Annual change in sales volumes April 21

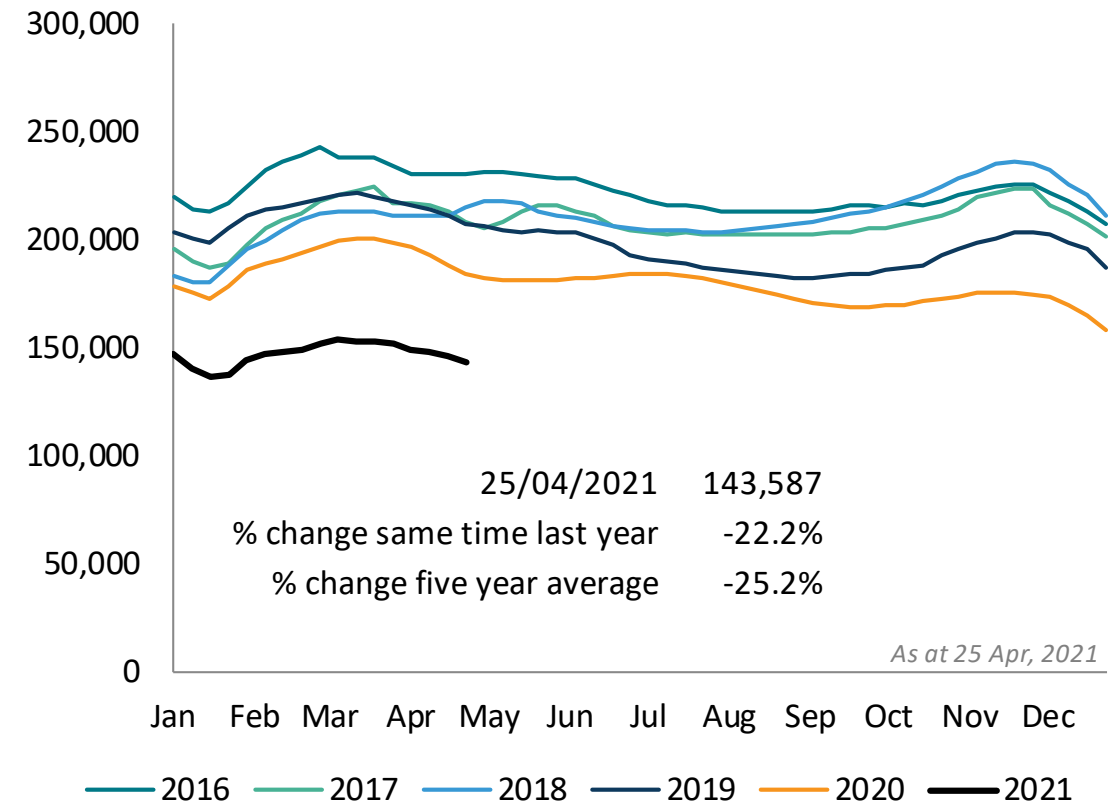


Fresh listings to the market have increased substantially over April, but a rapid rate of absorption from strong buyer demand is keeping overall stock levels well below average

Number of new listings, National Dwellings

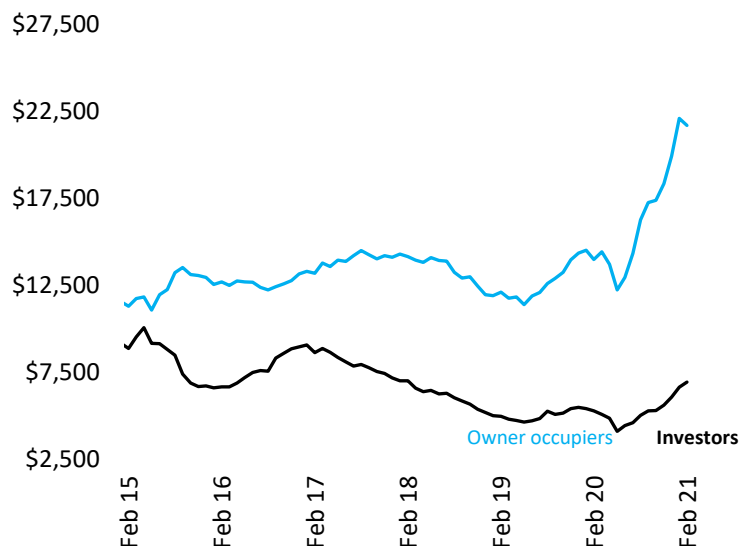


Number of total listings, National Dwellings

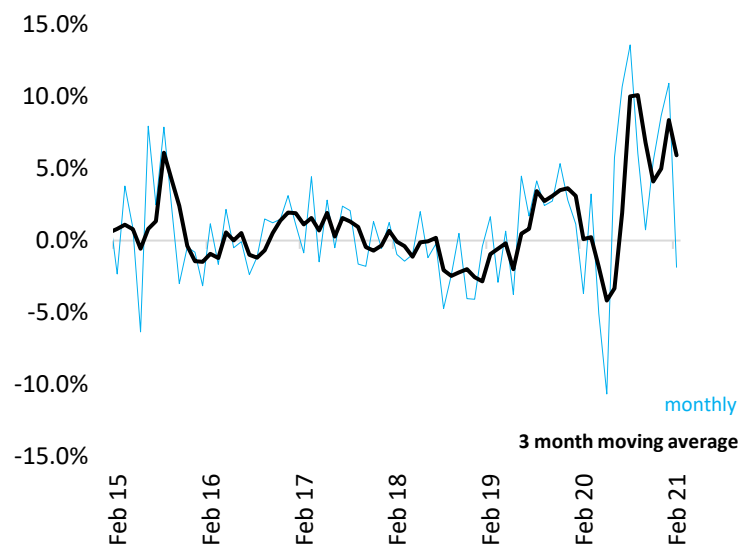


Owner occupiers have been the driving force behind the recovery in home lending, but the most recent trend hints that a shift towards a larger proportion of investors could be underway

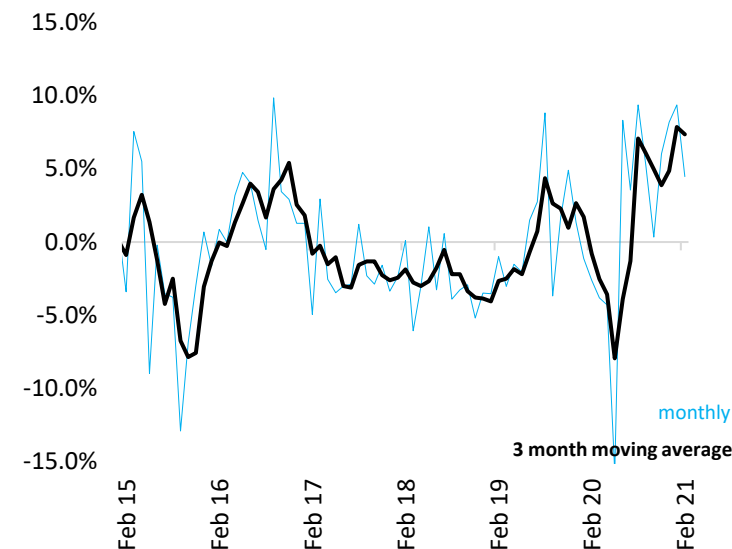
Monthly value of owner occupier v investor housing finance commitments (\$ million)



Month-on-month change in the value of **Owner Occupier** housing finance commitments (exc-refi)



Month-on-month change in the value of **Investor** housing finance commitments (exc-refi)



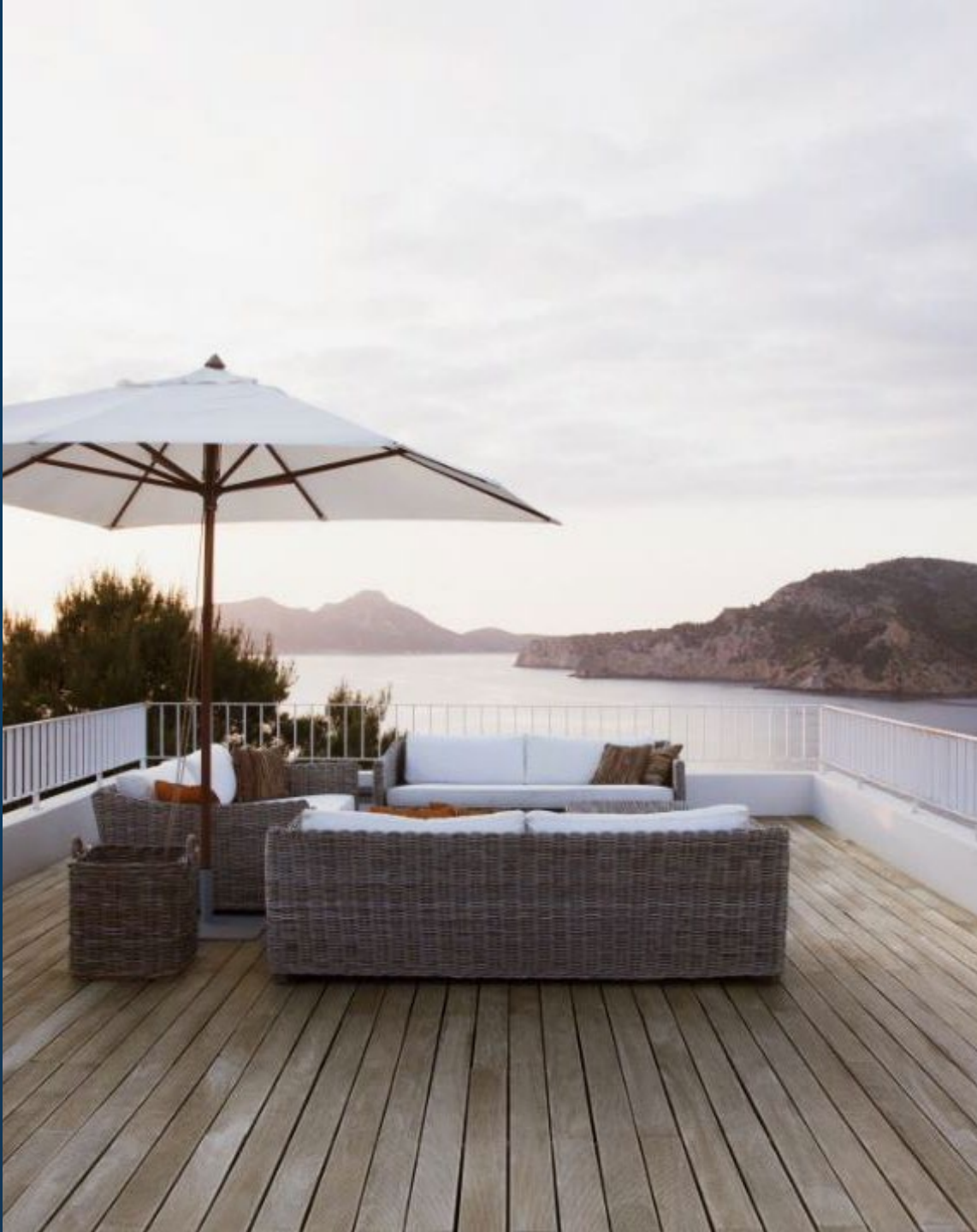
Although investor activity has been trending higher, proportionally the sector is only slightly off record lows. First home buyer activity has surged but may be showing signs of peaking.

Investor housing finance commitments as a % of total housing finance commitments (based on value exc- refi)



First home buyer housing finance commitments as a % of total owner occupier commitments (based on value exc- refi)

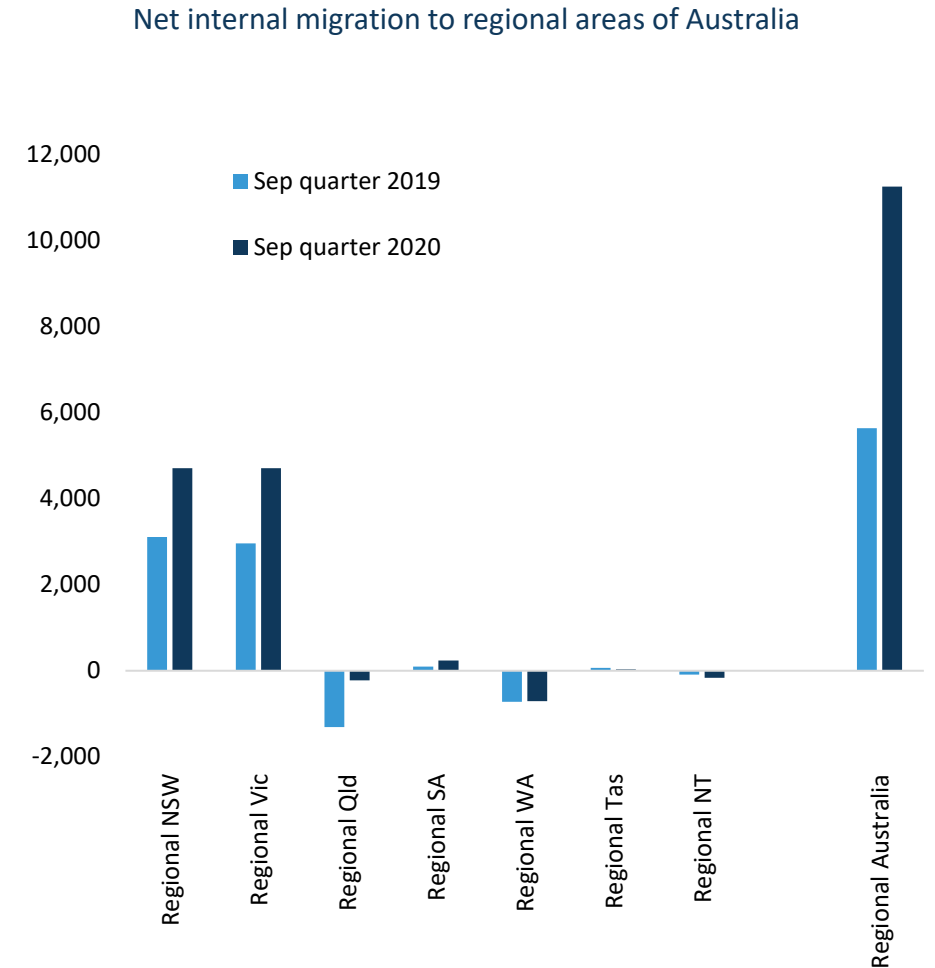
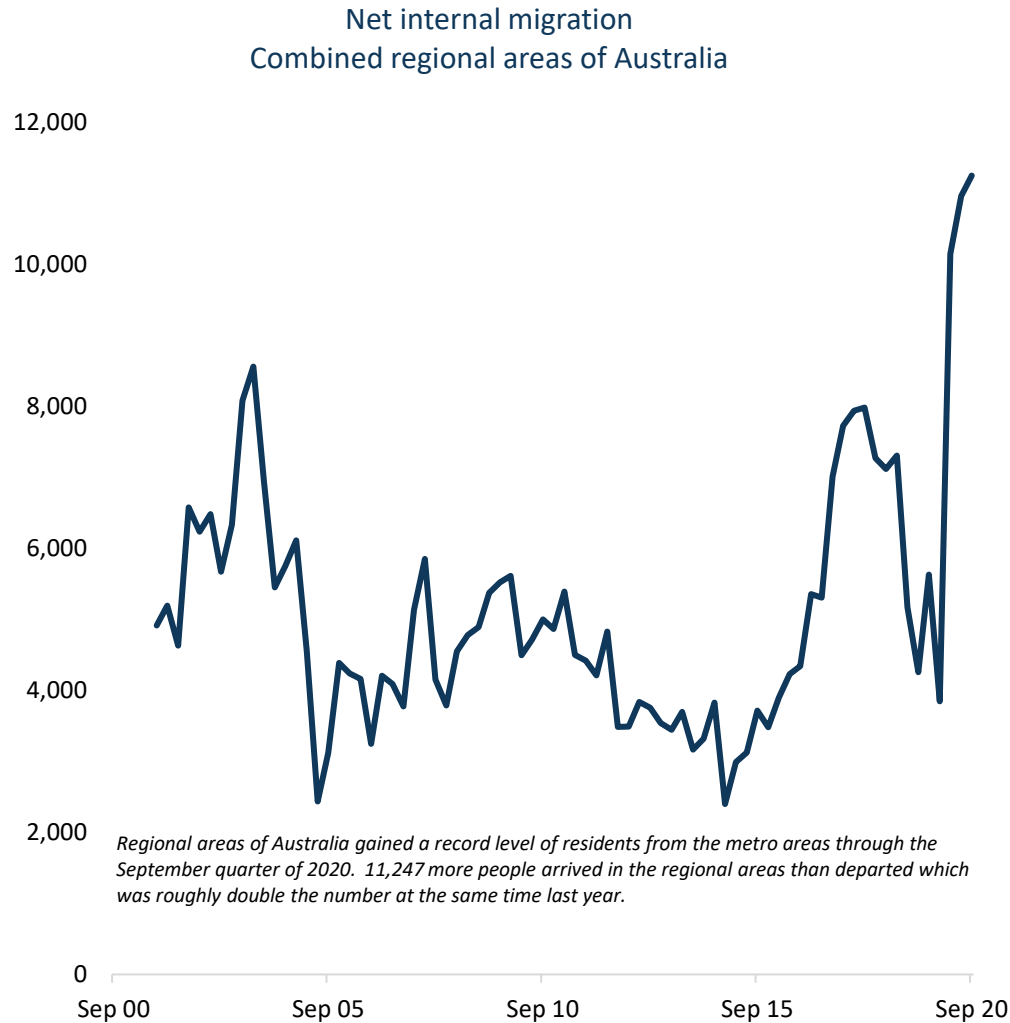




Lifestyle markets in both capital cities and regional Australia generally saw an uplift in dwelling values over 2020.

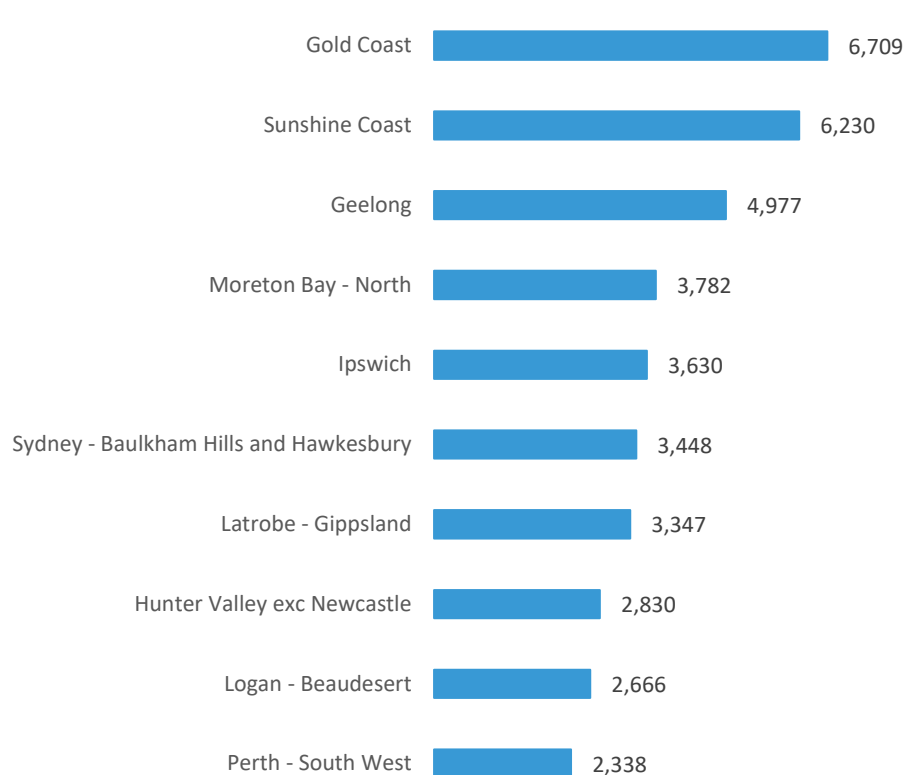
This trend appears to be continuing in 2021, though it is expected the rate of increase will start to ease throughout the year.

Residents moving from Melbourne and Sydney to regional areas of NSW and Vic are driving a surge in internal migration towards non-metro areas

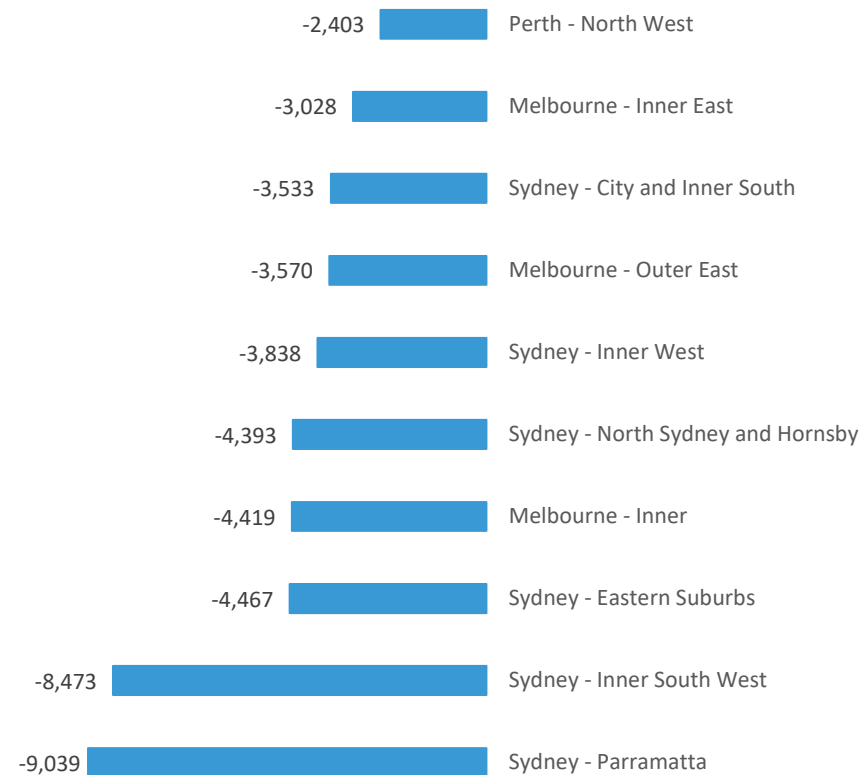


Internal migration through the year to June showed an exacerbation of historic trends

Top 10 SA4s - Net Internal Migration estimate for year to June 2020

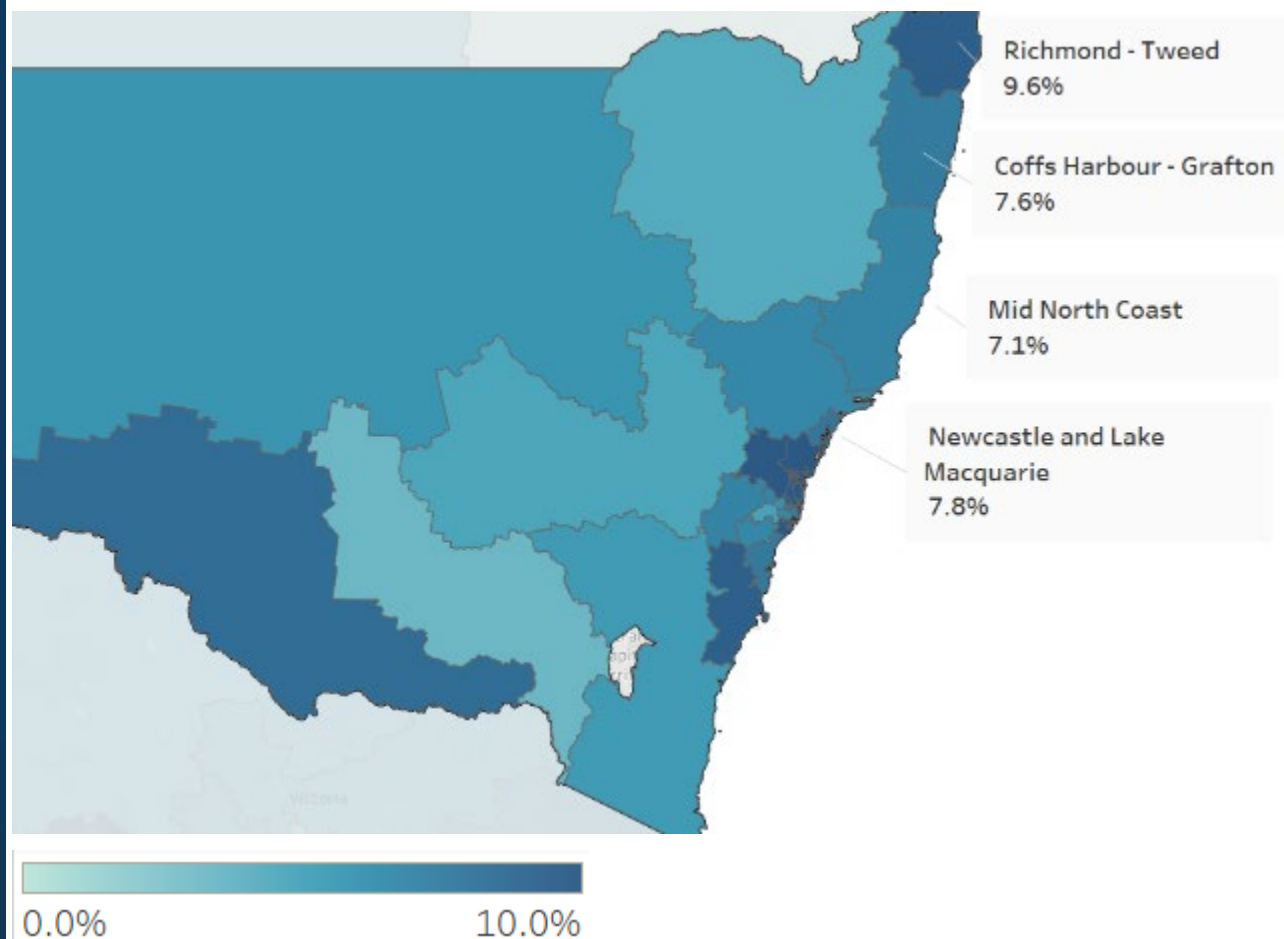


Bottom 10 SA4s - Net Internal Migration estimate for year to June 2020



Most sub markets across Australian regions have seen an increase in dwelling values through the March quarter

Quarterly change in dwelling values – SA4 Regions



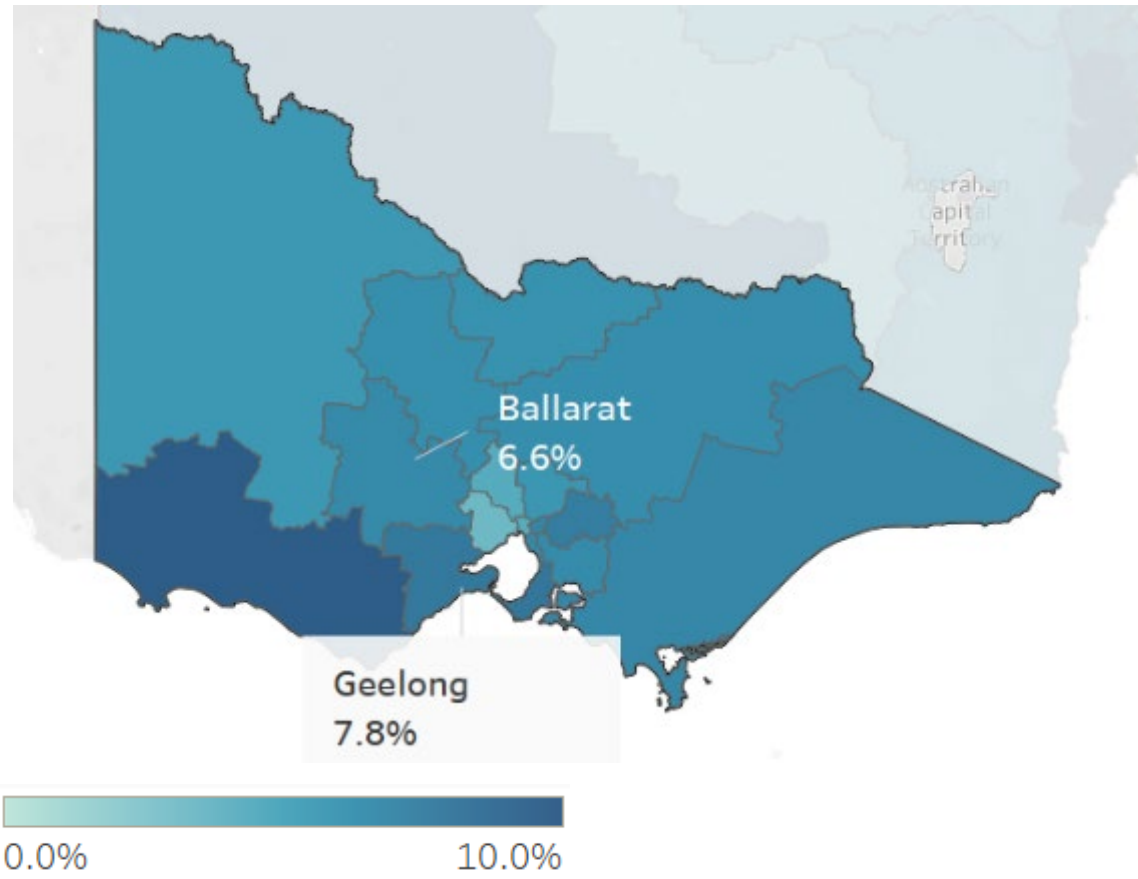
Select regional data

Region	Median value	Change in values		Sales Vols - 12 months	Annual change in sales	Median rent	Gross yields
		3 months	12 months				
Anna Bay	\$ 741,579	7.7%	21.7%	104	-1.0%	\$ 470	3.6%
Lake Munmorah - Mannering Park	\$ 559,144	8.3%	15.5%	263	75.3%	\$ 400	4.2%
Morisset - Cooranbong	\$ 606,535	5.6%	41.9%	367	35.4%	\$ 410	4.3%
Woolgoolga - Arrawarra	\$ 642,374	9.0%	31.5%	297	16.9%	\$ 490	4.6%
Newcastle	\$ 707,441	7.7%	14.9%	3,852	13.5%	\$ 460	3.8%

Source: CoreLogic. Note all data is to April 30th with the exception of sales volumes, which is lagged to February 2021 at the sub regional level. Sub regions are select SA2, SA3, SA4 and council regions based on ABS boundaries.

Most sub markets across Australian regions have seen an increase in dwelling values through the March quarter

Quarterly change in dwelling values – SA4 Regions



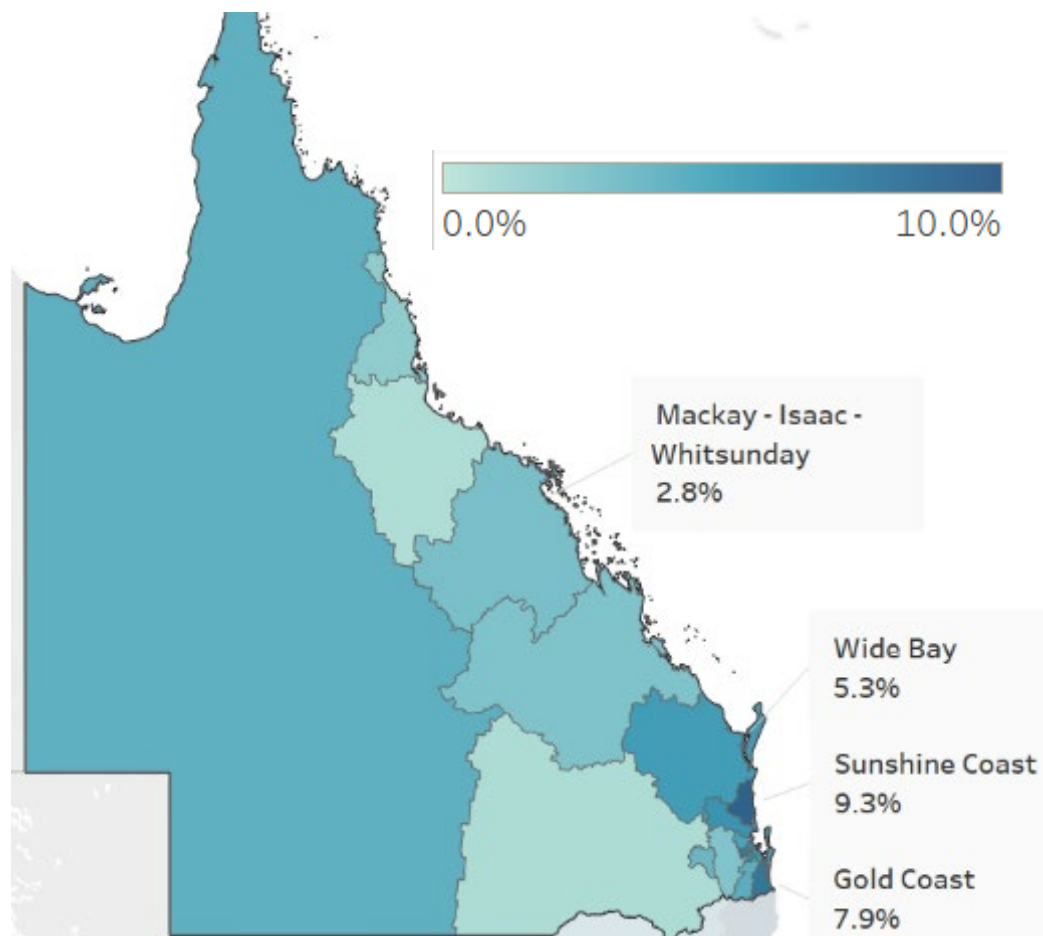
Select regional data

Region	Median value	Change in values		Sales Vols - 12 months	Annual change in sales	Median rent	Gross yields
		3 months	12 months				
Ballarat	\$ 490,279	6.6%	10.2%	3,484	14.9%	\$ 340	3.9%
Geelong	\$ 667,324	7.8%	10.4%	6,757	18.1%	\$ 400	3.5%

Source: CoreLogic. Note all data is to April 30th with the exception of sales volumes, which is lagged to February 2021 at the sub regional level. Sub regions are select SA2, SA3, SA4 and council regions based on ABS boundaries.

Most sub markets across Australian regions have seen an increase in dwelling values through the March quarter

Quarterly change in dwelling values – SA4 Regions



Select regional data

Region	Median value	Change in values		Sales Vols - 12 months	Annual change in sales	Median rent	Gross yields
		3 months	12 months				
Burpengary	\$ 509,507	5.3%	6.9%	294	11.4%	\$ 365	5.1%
Buderim	\$ 760,504	8.8%	12.1%	1,453	16.2%	\$ 520	4.6%
Fraser Coast (R)	\$ 384,430	5.1%	12.7%	3,230	24.9%	\$ 360	5.6%
Logan (C)	\$ 428,647	4.2%	8.3%	5,652	15.2%	\$ 360	5.4%
Hervey Bay	\$ 416,648	5.0%	14.0%	1,908	24.9%	\$ 380	5.4%

Source: CoreLogic. Note all data is to April 30th with the exception of sales volumes, which is lagged to February 2021 at the sub regional level. Sub regions are select SA2, SA3, SA4 and council regions based on ABS boundaries.

Disclaimer

In compiling this publication, RP Data Pty Ltd trading as CoreLogic has relied upon information supplied by a number of external sources. CoreLogic does not warrant its accuracy or completeness and to the full extent allowed by law excludes liability in contract, tort or otherwise, for any loss or damage sustained by subscribers, or by any other person or body corporate arising from or in connection with the supply or use of the whole or any part of the information in this publication through any cause whatsoever and limits any liability it may have to the amount paid to CoreLogic for the supply of such information.

Queensland Data

Based on or contains data provided by the State of Queensland (Department of Natural Resources and Mines) 2021. In consideration of the State permitting use of this data you acknowledge and agree that the State gives no warranty in relation to the data (including accuracy, reliability, completeness, currency or suitability) and accepts no liability (including without limitation, liability in negligence) for any loss, damage or costs (including consequential damage) relating to any use of the data. Data must not be used for direct marketing or be used in breach of the privacy laws.

South Australian Data

This information is based on data supplied by the South Australian Government and is published by permission. The South Australian Government does not accept any responsibility for the accuracy or completeness of the published information or suitability for any purpose of the published information or the underlying data.

New South Wales Data

Contains property sales information provided under licence from the Land and Property Information ("LPI"). CoreLogic is authorised as a Property Sales Information provider by the LPI.

Victorian Data

The State of Victoria owns the copyright in the Property Sales Data which constitutes the basis of this report and reproduction of that data in any way without the consent of the State of Victoria will constitute a breach of the Copyright Act 1968 (Cth). The State of Victoria does not warrant the accuracy or completeness of the information contained in this report and any person using or relying upon such information does so on the basis that the State of Victoria accepts no responsibility or liability whatsoever for any errors, faults, defects or omissions in the information supplied.

Western Australian Data

Based on information provided by and with the permission of the Western Australian Land Information Authority (2021) trading as Landgate.

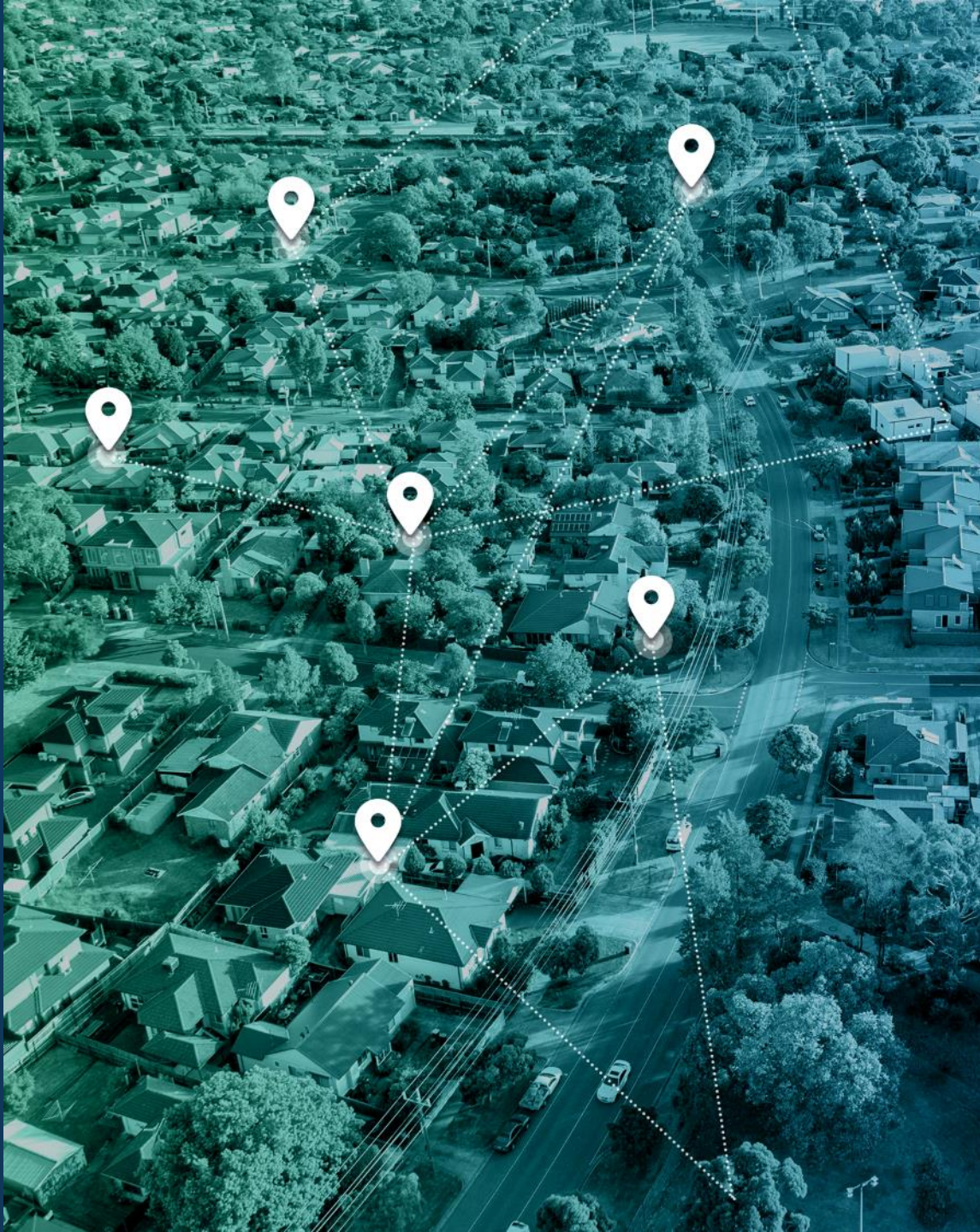
Australian Capital Territory Data

The Territory Data is the property of the Australian Capital Territory. No part of it may in any form or by any means (electronic, mechanical, microcopying, photocopying, recording or otherwise) be reproduced, stored in a retrieval system or transmitted without prior written permission. Enquiries should be directed to: Director, Customer Services ACT Planning and Land Authority GPO Box 1908 Canberra ACT 2601.

Tasmanian Data

This product incorporates data that is copyright owned by the Crown in Right of Tasmania. The data has been used in the product with the permission of the Crown in Right of Tasmania. The Crown in Right of Tasmania and its employees and agents:

- a) give no warranty regarding the data's accuracy, completeness, currency or suitability for any particular purpose; and
- b) do not accept liability howsoever arising, including but not limited to negligence for any loss resulting from the use of or reliance upon the data.



Get in Touch

CALL US

Support, training, sales or account

1300 734 318

ValEx

1300 660 051

CUSTOMER SUPPORT OFFICE HOURS

Mon - Fri

7am - 7pm AEST

7am - 8:30pm AEDT

Sat

8:30am - 12:30pm AEST

Sun

Closed

Craig Maidment

Managing Director, Ezi Build Group & QMR Constructions



Craig Maidment is Managing Director, Ezi Build Group and QMR Constructions

Craig has extensive construction and development experience, having worked within the Australian industry for twenty five years. He has been involved in the construction of manufactured homes for eighteen years, constructing more than 1,000 manufactured homes over that period, from entry level to luxury homes in multiple communities. The Groups have also been responsible for delivery of Community Clubhouses and facilities.

Operating in Queensland through Ezi Build Group and NSW (QMR Constructions), Craig has worked on multiple Ingenia projects including Latitude One and Plantations.

QMR Constructions



QMR Group projects include Plantations and Latitude One.
The Group will construct Ingenia's first 'Green Home' at Plantations this year.

Questions




Ingenia Holidays
BONNY HILLS

Thank You



Ingenia Lifestyle
Nature's Edge

Disclaimer

This presentation was prepared by Ingenia Communities Holdings Limited (ACN 154 444 925) and Ingenia Communities RE Limited (ACN 154 464 990) as responsible entity for Ingenia Communities Fund (ARSN 107 459 576) and Ingenia Communities Management Trust (ARSN 122 928 410) (together Ingenia Communities Group, INA or the Group). Information contained in this presentation is current as at May 2021 unless otherwise stated.

This presentation is provided for information purposes only and has been prepared without taking account of any particular reader's financial situation, objectives or needs. Nothing contained in this presentation constitutes investment, legal, tax or other advice. Accordingly, readers should, before acting on any information in this presentation, consider its appropriateness, having regard to their objectives, financial situation and needs, and seek the assistance of their financial or other licensed professional adviser before making any investment decision. This presentation does not constitute an offer, invitation, solicitation or recommendation with respect to the subscription for, purchase or sale of any security, nor does it form the basis of any contract or commitment.

Except as required by law, no representation or warranty, express or implied, is made as to the fairness, accuracy or completeness of the information, opinions and conclusions, or as to the reasonableness of any assumption, contained in this presentation. By reading this presentation and to the extent permitted by law, the reader releases each entity in the Group and its affiliates, and any of their respective directors, officers, employees, representatives or advisers from any liability (including, without limitation, in respect of direct, indirect or consequential loss or damage or loss or damage arising by negligence) arising in relation to any reader relying on anything contained in or omitted from this presentation.

The forward looking statements included in this presentation involve subjective judgment and analysis and are subject to significant uncertainties, risks and contingencies, many of which are outside the control of, and are unknown to, the Group. In particular, they speak only as of the date of these materials, they assume the success of the Group's business strategies, and they are subject to significant regulatory, business, competitive and economic uncertainties and risks. Actual future events may vary materially from forward looking statements and the assumptions on which those statements are based. Given these uncertainties, readers are cautioned not to place undue reliance on such forward looking statements.

The Group, or persons associated with it, may have an interest in the securities mentioned in this presentation, and may earn fees as a result of transactions described in this presentation or transactions in securities in INA.

This document is not an offer to sell or a solicitation of an offer to subscribe or purchase or a recommendation of any securities, including in the United States or any other jurisdiction in which such an offer would be illegal.

APPROVED FOR LODGEMENT BY THE CHAIRMAN OF INGENIA COMMUNITIES GROUP